

**THIRD QUARTER REPORT
FOR THE PERIOD ENDED
MARCH 31, 2016
(Un-Audited)**



NAGINA COTTON MILLS LTD.



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NAGINA COTTON MILLS LTD.

COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Shaikh Enam Ellahi	Non-Executive Director / Chairman
Mr. Tajammal Husain Bokharee	Independent Non-Executive Director
Mr. Javaid Bashir Sheikh	Non-Executive Director
Mr. Shahzada Ellahi Shaikh	Non-Executive Director
Mr. Shafqat Ellahi Shaikh	Non-Executive Director
Mr. Raza Ellahi Shaikh	Non-Executive Director
Mr. Shaukat Ellahi Shaikh	Executive Director
Mr. Tariq Zafar Bajwa	Executive Director
Mr. Munawar Iqbal	Executive Director

MANAGING DIRECTOR (Chief Executive)

Mr. Shaukat Ellahi Shaikh

AUDIT COMMITTEE

Mr. Tajammal Husain Bokharee	Chairman
Mr. Shafqat Ellahi Shaikh	Member
Mr. Raza Ellahi Shaikh	Member
Mr. Syed Mohsin Gilani	Secretary

HUMAN RESOURCE & REMUNERATION (HR & R) COMMITTEE

Mr. Raza Ellahi Shaikh	Chairman
Mr. Shafqat Ellahi Shaikh	Member
Mr. Tariq Zafar Bajwa	Member
Mr. Muhammad Azam	Secretary

EXECUTIVE COMMITTEE

Mr. Shaikh Enam Ellahi	Chairman
Mr. Shahzada Ellahi Shaikh	Member
Mr. Shaukat Ellahi Shaikh	Member
Mr. Shafqat Ellahi Shaikh	Member
Mr. Muhammad Azam	Secretary

CORPORATE SECRETARY

Mr. Syed Mohsin Gilani

CHIEF FINANCIAL OFFICER (CFO)

Mr. Tariq Zafar Bajwa

AUDITORS

Messrs Deloitte Yousuf Adil
Chartered Accountants

LEGAL ADVISOR

Makhdoom & Makhdoom Advocates

LEAD BANKERS

Albaraka Bank (Pakistan) Ltd.
Allied Bank Ltd.
Askari Bank Ltd.
Bank Alfalah Ltd.
Faysal Bank Ltd.
Habib Bank Ltd.
Habib Metropolitan Bank Ltd.
Meezan Bank Ltd.
Industrial Development Bank of Pakistan
MCB Bank Ltd.
National Bank of Pakistan
Samba Bank Ltd.
Standard Chartered Bank (Pakistan) Ltd.
The Bank of Punjab
United Bank Ltd.

REGISTERED OFFICE

2nd Floor, Shaikh Sultan Trust Bldg. No.2
26, Civil Lines, Beaumont Road,
Karachi - 75530

WEB REFERENCE

www.nagina.com

SHARE REGISTRAR

M/s Hameed Majeed Associates (Pvt.) Ltd.
5th Floor, Karachi Chambers,
Hasrat Mohani Road,
Karachi.
Phone # 021-32412754, 32424826
Fax # 021-32424835

MILLS

Aminabad, A-16, S.I.T.E.,
National Highway, Kotri



DIRECTORS' REPORT TO THE MEMBERS

*IN THE NAME OF ALLAH THE MOST GRACIOUS
THE MOST BENEVOLENT THE MOST MERCIFUL*

The Directors are pleased to present the un-audited condensed interim financial information of the company for the third quarter ended on March 31, 2016. The comparative figures for the corresponding quarter ended on March 31, 2015 are included for comparison, except in balance sheet where figures are for the year ended on June 30, 2015.

Company Performance

Sales revenue increased by 17.33% over the corresponding quarter of previous year. However, cost of sales surged to 94.75% of sales compared to 89.05% of sales during the corresponding quarter of previous year. The increase in cost of sales resulted in lower Gross Profit of Rs. 59,289,713 compared to Rs. 105,374,279 in the corresponding quarter of last year and stood at 5.25% of sales compared to 10.95% of sales over the corresponding quarter.

Distribution cost slightly decreased from 2.38% of sales to 2.03% of sales. Administrative expenses increased by 6.29% over the corresponding quarter. Overall operating expenses remained lower at 4.22% of sales compared to 5.08% of sales for the corresponding quarter of previous year.

During the period under review, finance cost increased by 46.61% over the corresponding quarter and stood at Rs.21,711,072 compared to Rs.14,808,256 during the corresponding quarter. This increase is mainly due to increase in long term loans and more working capital lines utilization for purchase of raw materials.

Depressed yarn selling prices and lower margins resulted in after tax loss of Rs.17,609,552 during 3rd quarter under review compared to profit of Rs.44,968,956 of the corresponding quarter of last year. Earning per share (EPS) for the quarter is negative at Rs.0.94 compared to profit Rs.2.40 for the corresponding quarter of previous year.

According to the figures issued by the Pakistan Cotton Ginners Association seed cotton arrivals upto April 01, 2016 totalled 9.762 million bales compared to 14.839 million bales for similar period of the year 2014-15 showing decrease in arrival of 34.21%. The short cotton crop created a surge in cotton prices and contributed to the loss suffered by our company.



Future Outlook

Cotton yarn spinning business has continued to remain under financial pressure. Yarn prices remain depressed due to low demand in international markets. Exports of yarn from Pakistan continue to fall both in quantity terms and unit prices. Outlook for the last quarter of the financial year is not encouraging. Current yarn price levels are not sufficient enough to absorb costs. Pak rupee has maintained a stable exchange rate trend against the USD. Currencies of regional competing countries are much weaker against the USD and negatively affecting the competitiveness of Pakistan textile industry. Company is employing policies of vigorous cost controls, further diversification in its product mix and exploring new markets in order to face the current challenges. Delay in sales tax refunds, income tax refunds and technology upgradation funds is unnecessarily blocking the working capital of the company and increasing costs.

Acknowledgement

Continued diligence and devotion of the staff and workers of the Company and good human relations at all levels deserve acknowledgement. The Directors also wish to place on record their gratitude to the bankers for their continued support to the Company.

On behalf of the Board.

Shaukat Ellahi Shaikh

Mg. Director (Chief Executive)

April 26, 2016



NAGINA COTTON MILLS LTD.

CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2016

	(Un-Audited) March 31, 2016	(Audited) June 30, 2015
Note	-----Rupees-----	
EQUITY AND LIABILITIES		
SHARE CAPITAL AND RESERVES		
Authorized capital 50,000,000 (June 30, 2015: 50,000,000) ordinary shares of Rs. 10/- each	<u>500,000,000</u>	<u>500,000,000</u>
Issued, subscribed and paid up capital	<u>187,000,000</u>	187,000,000
Capital reserves	<u>247,660,055</u>	253,964,417
Accumulated profit	<u>1,304,534,881</u>	1,429,252,178
TOTAL EQUITY	1,739,194,936	1,870,216,595
LIABILITIES		
NON-CURRENT LIABILITIES		
Long term finances	<u>647,566,795</u>	398,853,549
Employees retirement benefits	<u>81,091,916</u>	83,628,947
	728,658,711	482,482,496
CURRENT LIABILITIES		
Trade and other payables	<u>535,530,391</u>	311,338,463
Accrued interest / mark-up	<u>10,750,133</u>	6,148,894
Short term borrowings	<u>415,214,314</u>	26,744,279
Current portion of long term finances	<u>84,054,839</u>	71,376,895
	<u>1,045,549,677</u>	415,608,531
TOTAL LIABILITIES	1,774,208,388	898,091,027
CONTINGENCIES AND COMMITMENTS		
	<u>7</u>	
TOTAL EQUITY AND LIABILITIES	<u>3,513,403,324</u>	<u>2,768,307,622</u>

The annexed explanatory notes from 1 to 13 form an integral part of this condensed interim financial information.

April 26, 2016


Shahzada Ellahi Shaikh
Director



NAGINA COTTON MILLS LTD.

		(Un-Audited) March 31, 2016	(Audited) June 30, 2015
	Note	-----Rupees-----	
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	8	1,390,915,127	1,315,501,708
Investment properties		14,876,838	15,103,781
Long term deposits		1,106,758	1,068,980
		1,406,898,723	1,331,674,469
CURRENT ASSETS			
Stores and spares		24,410,466	25,116,025
Stock-in-trade		1,553,272,772	478,506,703
Trade debts		239,398,181	66,280,225
Loans and advances		121,669,337	122,448,878
Prepayments		5,624,762	2,359,653
Other receivables		3,904,059	1,905,360
Sales tax refundable		37,264,844	51,083,739
Other financial assets	9	40,529,000	599,319,634
Cash and bank balances		80,431,180	89,612,936
		2,106,504,601	1,436,633,153
TOTAL ASSETS		3,513,403,324	2,768,307,622

The annexed explanatory notes from 1 to 13 form an integral part of this condensed interim financial information.

Shaukat Ellahi Shaikh
Mg. Director (Chief Executive)



NAGINA COTTON MILLS LTD.

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2016

	Nine Months Ended		Quarter Ended	
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
Rupees.....	Rupees.....	
Note				
Sales	3,113,527,453	3,330,160,576	1,129,386,103	962,578,532
Cost of goods sold	10 (2,979,185,535)	(2,962,550,866)	(1,070,096,390)	(857,204,253)
Gross profit	134,341,918	367,609,710	59,289,713	105,374,279
Distribution cost	(68,327,493)	(83,759,343)	(22,971,486)	(22,875,585)
Administrative expenses	(71,338,834)	(70,940,287)	(24,018,099)	(22,595,967)
Other expenses	(1,772,260)	(12,979,302)	(669,348)	(3,464,867)
	(141,438,587)	(167,678,932)	(47,658,933)	(48,936,419)
	(7,096,669)	199,930,778	11,630,780	56,437,860
Other Income	35,330,667	31,129,346	4,793,708	5,120,996
Operating Profit	28,233,998	231,060,124	16,424,488	61,558,856
Finance cost	(51,743,373)	(57,573,760)	(21,711,072)	(14,808,256)
(Loss) / profit before taxation	(23,509,375)	173,486,364	(5,286,584)	46,750,600
Provision for taxation - Current	(35,757,922)	(27,097,141)	(12,322,968)	(1,781,644)
(Loss) / profit after taxation	(59,267,297)	146,389,223	(17,609,552)	44,968,956
Other comprehensive income	-	-	-	-
Items that may be reclassified subsequently to profit and loss				
Unrealized loss on remeasurement of available for sale investment	(6,304,362)	-	(78,058)	-
Total comprehensive income for the period	(65,571,659)	146,389,223	(17,687,610)	44,968,956
Earnings per share - basic and diluted	(3.17)	7.83	(0.94)	2.40

The annexed explanatory notes from 1 to 13 form an integral part of this condensed interim financial information.

Shahzada Ellahi Shaikh
Director

Shaukat Ellahi Shaikh
Mg. Director (Chief Executive)

April 26, 2016



NAGINA COTTON MILLS LTD.

CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2016

	Nine Months Ended	
	March 31, 2016	'March 31, 2015
Rupees.....	
CASH FLOWS FROM OPERATING ACTIVITIES		
(Loss)/profit before taxation	(23,509,375)	173,486,364
Adjustments for:		
Depreciation	99,835,167	84,217,160
Provision for employees retirement benefits	18,135,384	15,488,484
Gain on disposal of property, plant and equipment	(536,408)	(682,714)
Realized gain on sale of other financial assets	(19,790,450)	(17,235,099)
Unrealized Loss on revaluation of other financial assets	-	39,064
Unrealized Loss on revaluation of FCY short term Loan (FE 25)	-	4,501,782
Finance cost	51,743,373	57,573,760
Rental Income	(12,536,632)	(11,569,527)
Dividend Income	(975,000)	-
	112,366,059	305,819,274
Changes in working capital		
Decrease / (increase) in current assets:		
Stores and spares	705,559	(10,389,703)
Stock-in-trade	(1,074,766,069)	(419,653,227)
Trade debts	(173,117,956)	141,635,893
Loans and advances	(1,354,425)	4,135,385
Prepayments	(3,265,109)	(3,477,677)
Other receivables	(1,998,699)	(107,227)
Sales tax refundable	13,818,895	(9,308,320)
Increase/(decrease) in current liabilities		
Trade and other payables	224,191,928	65,580,482
	(1,015,785,876)	(231,584,394)
Cash (used in)/generated from operations	(903,419,817)	74,234,880
(Payments made) / receipts of:		
Employees retirement benefits	(20,672,415)	(11,955,110)
Finance cost	(47,142,134)	(63,183,088)
Income taxes	(33,623,955)	(40,563,847)
Long term deposits	(37,778)	199,850
Net cash used in operating activities	(1,004,896,099)	(41,267,315)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(178,609,184)	(106,322,454)
Proceeds from disposal of property, plant and equipment	4,123,949	2,931,900
Purchase of other financial assets	(1,404,010,056)	(1,627,000,000)
Proceeds from sale of other financial assets	1,976,286,777	1,435,321,695
Rental Income received	12,536,632	11,569,527
Dividend Income received	975,000	-
Net cash generated from / (used in) investing activities	411,303,118	(283,499,332)
CASH FLOWS FROM FINANCING ACTIVITIES		
Long term finances obtained	313,041,993	-
Repayment of long term finances	(51,650,803)	(182,315,717)
Repayment of principal portion of liabilities against assets subject to finance lease	-	(452,476)
Net Increase/(decrease) in short term borrowings excluding running finances	347,250,839	(146,754,052)
Dividend paid	(65,450,000)	(112,200,000)
Net cash generated from / (used in) financing activities	543,192,029	(441,722,245)
Net decrease in cash and cash equivalents	(50,400,952)	(766,488,892)
Cash and cash equivalents at beginning of the period	65,617,818	775,556,721
Cash and cash equivalents at end of the period	15,216,866	9,067,829
Cash and cash equivalents		
Cash and bank balances	80,431,180	9,516,664
Short term running finances	(65,214,314)	(448,835)
	15,216,866	9,067,829

The annexed explanatory notes from 1 to 13 form an integral part of this condensed interim financial information.

Shahzada Ellahi Shaikh
Director

Shaukat Ellahi Shaikh
Mg. Director (Chief Executive)

April 26, 2016



NAGINA COTTON MILLS LTD.

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2016

Issued, subscribed and paid up share capital	Capital reserves			Revenue reserve	Total	
	Amalgamation reserve	Redemption reserve fund	Deficit on revaluation of available for sale investment	Accumulated profit		
-----Rupees-----						
Balance as at June 30, 2014 (Audited)	187,000,000	12,104,417	241,860,000	-	1,401,848,201	1,842,812,618
Comprehensive income						
Profit after taxation	-	-	-	-	146,389,223	146,389,223
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income for the nine months ended March 31, 2015	-	-	-	-	146,389,223	146,389,223
Transactions with owners						
Final dividend for the year ended June 30, 2014 @ 60% i.e. Rs. 6.00 per ordinary share	-	-	-	-	(112,200,000)	(112,200,000)
Balance as at March 31, 2015 (Un-audited)	187,000,000	12,104,417	241,860,000	-	1,436,037,424	1,877,001,841
Comprehensive income						
Loss after taxation	-	-	-	-	(12,700,466)	(12,700,466)
Other comprehensive income	-	-	-	-	5,915,220	5,915,220
Total comprehensive income for the quarter ended June 30, 2015	-	-	-	-	(6,785,246)	(6,785,246)
Balance as at June 30, 2015 (Audited)	187,000,000	12,104,417	241,860,000	-	1,429,252,178	1,870,216,595
Comprehensive income						
Loss after taxation	-	-	-	-	(59,267,297)	(59,267,297)
Other comprehensive income	-	-	-	(6,304,362)	-	(6,304,362)
Total comprehensive income for the nine months ended March 31, 2016	-	-	-	(6,304,362)	(59,267,297)	(65,571,659)
Transactions with owners						
Final dividend for the year ended June 30, 2015 @ 35% i.e. Rs. 3.5 per ordinary share	-	-	-	-	(65,450,000)	(65,450,000)
Balance as at March 31, 2016 (Un-audited)	187,000,000	12,104,417	241,860,000	(6,304,362)	1,304,534,881	1,739,194,936

The annexed explanatory notes from 1 to 13 form an integral part of this condensed interim financial information.

Shahzada Ellahi Shaikh
Director

Shaukat Ellahi Shaikh
Mg. Director (Chief Executive)

April 26, 2016



NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2016

1 LEGAL STATUS AND OPERATIONS

Nagina Cotton Mills Limited (the Company) was incorporated in Pakistan on May 16, 1967 as a public limited company under the Companies Act, 1913 as repealed by the Companies Ordinance, 1984. The Company is listed on Pakistan Stock Exchange Limited. The principal activities of the Company is to manufacture and sale of yarn. The registered office of the Company is situated at 2nd floor, Sheikh Sultan Trust Building No.2, Beaumont Road, Karachi in the province of Sindh and the manufacturing facilities are located in Kotri Industrial Trading Estate in the Province of Sindh.

2 STATEMENT OF COMPLIANCE

2.1 This un-audited condensed interim financial information of the Company for the nine months ended March 31, 2016 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This condensed interim financial information do not include all of the information required for the full financial statements and, therefore, these should be read in conjunction with the annual financial statements of the Company for the year ended June 30, 2015.

2.2 The condensed interim financial information has been prepared under 'historical cost convention' except employee benefit obligation and financial instruments at fair value.

2.3 The condensed interim financial information is presented in Pakistani Rupees which is also the Company's functional currency and figures presented in the condensed interim financial information have been rounded off to the nearest Rupee.

2.4 The comparative balance sheet presented has been extracted from annual financial statements for the year ended June 30, 2015, whereas comparative condensed profit and loss account, condensed cash flow statement and condensed statement of changes in equity are stated from the unaudited condensed interim financial information for the nine months ended March 31, 2015.

3 SIGNIFICANT ACCOUNTING POLICIES

3.1 Certain new IFRSs and amendments to existing IFRSs are effective for periods beginning on or after July 1, 2015, which do not have any impact on this condensed interim financial information except for IFRS 13 "Fair Value Measurement".

IFRS 13 establishes a single source of guidance for fair value measurements and disclosures about fair value measurements. However, it does not change the requirements regarding items which should be measured or disclosed at fair value. The scope of IFRS 13 is broad; it applies to both financial instrument items and non-financial instrument items for which other IFRSs require or permit fair value measurements and disclosures about fair value measurements, except in specified circumstances. The application of this standard does not have an impact on this condensed interim financial information except certain additional disclosures as given in note 12.

3.2 The accounting policies, applied in the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual audited financial statements of the Company for the year ended June 30, 2015, except as disclosed here under;

Available for sale

Investments intended to be held for an indefinite period of time, which may be sold in response to need for liquidity, or changes to interest rates or equity prices are classified as available for sale. After initial recognition, investments which are classified as available for sale are measured at fair value. Gains or losses on available for sale investments are recognized directly in other comprehensive income until the investment is sold, derecognized or is determined to be impaired, at which time the cumulative gain or loss previously reported in other comprehensive income is included in profit and loss account. These are sub-categorized as follows:

Quoted

For investments that are actively traded in organized capital markets, fair value is determined by reference to stock exchange quoted market bids at the close of business on the balance sheet date.

Un-quoted

Investments in unquoted equity instruments are stated at cost less any identified impairment losses.

4 ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of the condensed interim financial information in conformity with approved accounting standards as applicable in Pakistan for interim financial reporting requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revision to accounting estimates are recognized prospectively commencing from the period of revision.

In preparing this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key source of estimation and uncertainty were the same as those that applied to the financial statements of the Company for the year ended June 30, 2015.

5 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Company for the year ended June 30, 2015.



NAGINA COTTON MILLS LTD.

		(Un-audited) March 31, 2016	(Audited) June 30, 2015
	Note	-----Rupees-----	
6. SHORT-TERM BORROWINGS			
- Banking companies - secured			
Running finance		65,214,314	23,995,118
Cash finance		-	2,749,161
Term Finance		<u>350,000,000</u>	-
		<u>415,214,314</u>	<u>26,744,279</u>
7 CONTINGENCIES AND COMMITMENTS			
7.1 Contingencies			
Bank guarantees issued on behalf of the Company	7.1.1	14,602,000	14,602,000
Bill discounted		<u>756,591,234</u>	<u>690,181,911</u>
		<u>771,193,234</u>	<u>704,783,911</u>
7.1.1	There is no change in contingencies as disclosed in note 13.1 to the financial statement for the year ended June 30,2015 except bills discounted.		
		(Un-audited) March 31, 2016	(Audited) June 30, 2015
	Note	-----Rupees-----	
7.2 Commitments			
Civil work		15,673,016	13,990,888
Letter of credit			
- Machinery		53,138,444	87,202,598
- Stores and spares		12,261,382	2,854,516
- Raw material		28,562,611	-
Rental of assets under operating lease agreements			
- Not later than one year		873,411	2,583,184
8 PROPERTY, PLANT AND EQUIPMENT			
Operating fixed assets			
Owned	8.1	1,219,279,333	1,294,647,924
Capital work in progress	8.2	<u>171,635,794</u>	<u>20,853,784</u>
		<u>1,390,915,127</u>	<u>1,315,501,708</u>
8.1 Operating fixed assets - Owned			
Opening written down value		1,294,647,924	1,060,717,809
Additions during the period / year			
Mill building on lease hold land		-	1,627,573
Plant and machinery		14,478,570	339,114,593
Electric installation and equipment		1,940,793	5,839,984
Furniture and fittings		822,199	1,192,889
Office equipment		2,442,422	943,261
Vehicles		8,143,190	9,448,989
		<u>27,827,174</u>	<u>358,167,289</u>
Written down value of property, plant and equipment transferred from leased assets		-	1,484,210
Written down value of property, plant and equipment disposed off		(3,587,541)	(9,948,857)
Depreciation charged during the period/year		<u>(99,608,224)</u>	<u>(115,772,527)</u>
Written down value at end of the period/year		<u>1,219,279,333</u>	<u>1,294,647,924</u>
8.2 Capital work in progress			
Opening Balance		20,853,784	25,821,943
Additions during the period / year		170,986,079	337,389,331
Transfers during the period / year		<u>(20,204,069)</u>	<u>(342,357,490)</u>
Closing Balance		<u>171,635,794</u>	<u>20,853,784</u>



NAGINA COTTON MILLS LTD.

	Note	(Un-audited)	(Audited)
		March 31, 2016	June 30, 2015
		-----Rupees-----	
9 OTHER FINANCIAL ASSETS			
Available for Sale	9.1	40,529,000	-
Held for trading		-	599,319,634
		40,529,000	599,319,634

9.1 This represents Investment in listed equity shares

	Nine Months Ended (Un-audited)		Quarter Ended (Un-audited)		
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015	
	RupeesRupees	
10 COST OF GOODS SOLD					
Raw material consumed	2,198,439,989	2,165,183,728	796,107,539	624,081,296	
Packing material consumed	53,245,190	55,032,245	18,646,642	16,275,969	
Stores and spares consumed	58,201,648	64,192,145	23,067,765	22,981,692	
Salaries, wages and benefits	286,224,211	257,430,751	103,022,880	82,150,525	
Fuel	315,843,838	293,213,692	100,284,804	88,259,100	
Rent, rates and taxes	412,286	404,519	137,429	134,844	
Insurance	6,944,752	7,574,468	2,233,507	2,948,210	
Repairs and maintenance	7,678,941	7,912,091	1,536,271	1,894,079	
Depreciation	92,338,599	76,554,660	31,037,064	26,484,908	
Other manufacturing overheads	4,868,347	4,767,590	2,355,060	418,279	
	3,024,197,801	2,932,265,889	1,078,428,961	865,628,902	
Work-in-process:					
At beginning of period	29,200,532	43,867,820	43,712,777	42,681,721	
At end of period	(53,686,280)	(32,461,334)	(53,686,280)	(32,461,334)	
	(24,485,748)	11,406,486	(9,973,503)	10,220,387	
	2,999,712,053	2,943,672,375	1,068,455,458	875,849,289	
Finished stocks:					
At beginning of period	31,783,493	43,461,944	53,950,943	38,212,730	
Purchase of finished goods	-	32,274,313	-	-	
Loss due to theft	(4,468,596)	-	(4,468,596)	-	
At end of period	(47,841,415)	(56,857,766)	(47,841,415)	(56,857,766)	
	(20,526,518)	18,878,491	1,640,932	(18,645,036)	
	2,979,185,535	2,962,550,866	1,070,096,390	857,204,253	

11 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of associated companies, directors of the Company and key management personnel of the Company. The Company enters into transactions with various related parties at agreed terms. The transactions with related parties during the period generally consist of sales and purchases.

Nature and description of related party transactions during the period along with monetary values are as follows:

Nature of Relationship	Nature of Transaction	Nine Months Ended (Un-audited)	
		March 31 2016	March 31 2015
	Rupees.....	
Associated companies	Purchase of goods and services	4,685,816	3,394,463
	Sale of goods and services	89,445,648	1,668,911
	Rental income	1,322,500	1,232,500
	Dividend paid	10,711,897	18,363,252
Key management personnel	Remuneration and other benefits	7,291,546	5,835,620
Directors, family members of directors and key management personnel	Dividend paid	48,776,830	83,617,416

Transactions with related parties are carried out at arm's length in normal course of business. The consideration is computed on commercial terms and conditions. There is no balance outstanding with or from associated undertakings, as at reporting date.

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